

FY 2018 WAN 470 Worksheet

School: MSD North Posey County
470#: 180005133

BEN: 130703

There is no formal RFP for any of the services requested in this 470, but it is important for all service providers read and respond to the attached RFP documents when preparing their bids.

The District seeks a managed, lit fiber service to provide point-to-point WAN connections between its eligible sites and the district's network head-end, located at North Posey Sr High School (BEN 53478, 5900 High School Road, Poseyville, IN) beginning July 1, 2018. Sites to be connected to the head-end are listed below.

Building	BEN	Address	Minimum Connection	Maximum Connection
North Elementary School	53476	63 W Fletchall Avenue, Poseyville, IN	1 Gbps	5 Gbps
South Terrace Elementary School	53487	8427 Haines Road, Wadesville, IN	1 Gbps	5 Gbps

In each building, the selected vendor will demarc the service in an existing network closet to be designated by the District.

Please provide pricing for 1 Gbps tiers for each endpoint site. The District seeks an agreement which allows it to change any individual network segment's service tier as needed during the term of the agreement (up or down). Connections must have the ability to scale incrementally to 10 Gbps in 1 Gbps increments.

The District wishes to work with the selected vendor to establish an appropriate initial service tier for each building in order to maximize the cost effectiveness of these services to the district, and this may include the need to negotiate modifications to the site list prior to or during the term of the agreement.

Your response should describe all proposed handoffs, including whether you are handing off multiple connections at the head-end or a single, aggregated connection. Please indicate and specify all service provider owned onsite equipment necessary to hand off service to the District's LAN equipment. Service provider must provide this in the form of a network WAN diagram.

Each respondent must provide a proposed Service Level Agreement (SLA) with their response. The proposed SLA must include a description of the services provided, and where applicable, describe how these services will be measured. At a minimum, the SLA should describe that the vendor will make all reasonable efforts to ensure 99.99% network availability of each circuit, and it should provide frame/packet loss, network latency, and network jitter commitments. Additionally, each SLA should describe 24x7x365 trouble-reporting procedures, offer commitments with regard to the time to repair outages, and describe provisions offered in the event of chronic trouble. The services described in the SLA shall be maintained to the specifications of these commitments throughout the term of the contract, and the selected vendor shall remediate any deficiencies at no cost to the school district.

We will consider multi-year contracts with or without voluntary extensions. All cost proposals must reflect the LCP (Lowest Corresponding Price), GSA pricing, and any available governmental unit discounts including existing State of Indiana QPA pricing. Any proposal referencing an existing State of Indiana QPA must include the QPA Number in the proposal. Bid prices must be complete for the services proposed and shall include all associated costs, even if the amounts are estimates based upon current applicable taxes, surcharges, or fees.

If there are any separate installation or special construction costs necessary to provision service, the cost proposal must clearly delineate those costs from monthly recurring costs and the service provider must be prepared to assist with any USAC review questions concerning those costs. (Examples attached as RFP document "Potential FCC USAC review questions.") We may request that the undiscounted portion of any upfront, nonrecurring costs be paid in installments as allowed by Section II.A.2. of FCC 14-189 (AKA the Second E-Rate Modernization Order

All bids will be evaluated in accordance with the E-Rate program rules for cost effectiveness, other evaluation criteria will include but not be limited to bids that meet or beat any pricing included in existing State of Indiana QPAs

RESPONSE FORMAT

All bids must include the following information:

1. A description of services to be provided with detailed information regarding any required construction, including a timeline for completion of every phase of work necessary to demonstrate service delivery by July 1, 2018.
2. Complete pricing for the services described herein. Your proposal must clearly indicate non-recurring costs, recurring costs, and fees for the service being proposed, for each service tier for each site requested.
3. Proposed Service Level Agreement.
4. Three (3) reference sites where your company has performed a similar service, including business name, contact name and contact information. It is preferable that at least one reference should be for a school district of similar size within Indiana.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)

POINT OF CONTACT

Any proposals, bids, or questions concerning technical requirements must be directed to:
Jake Riecken, District Technology Coordinator
Email: erate@northposey.k12.in.us

All questions must be submitted by December 27, 2017. Answers will be posted to:
<http://www.northposey.k12.in.us/summer-projects/470-proposal/file>
and uploaded into EPC.